Business Loans – One Pager

Salient Product/Policy Features

Loan Amount	**Min Loan:-** INR 1 lakhs **Max Loan:-** INR 10 Lakhs + 5% for insurance
Age Norms (in years)	**Income Considered Applicant:** Min Age – 23; Max Age - 65 **Non-income Applicant:** Min Age – 18; Max Age – 75
Business Vintage in same business	• 3 years if Residence and/or office are owned • 5 years if residence and office both are not owned
Tenor	**Min** – 12 months **Max** (Up to) – 48 months
Residence and Office Stability	**Residence stability:** 1 year if rented, Nil -if owned **Office premises stability:** 1 year if rented, 6 months- if owned

Banking Norms

Bank Accounts	• Current acct and SB Acct only • SB account for individuals and Proprietorships only • OD / CC accounts not allowed
Number of Bank Accounts	• Two Accts • Combination of CA and SB accts – only for individuals and proprietorships
Vintage of Bank Account	Min of 6 months old
EMI Bounces	No EMI bounces in the last 3 months
Bounces	• Inward – up to 2% or 3 bounces whichever is higher • Outward – up to 3% or 10 bounces whichever is higher
No: Debits and Credits per month	• <=INR 5 lacs Loan – Min of 2 • > INR 5 lacs Loan - Min of 4
Income Documents	Latest 6 months bank statement to be documented • Login up to 10th of the month - Till end of the month prior to previous month • Login from 11th onwards: - Till end of previous month

Eligibility Calculation

Eligibility to be worked based on the CIBIL score of income considered applicant

CIBIL Score Band	ABB to EMI ratio
-1 or <680	2.5 times
>=680 and <730	2.0 times
>=730	1.5 times

Non-Target Profiles

Sr no	List of Non-Target Profiles
1	Anti-social elements & terrorists as per UN list
2	Arm & Ammunition
3	Daily wage labour /contractual labour
4	Money lenders & pawn broker
5	Road-side vendors / hawkers without set-up or profile wherein business is not verifiable or mobile in nature
6	Any illegal or immoral business activities
7	Chit fund, Nidhi company & private financers
8	Gambling, casinos, lottery agencies & equivalent enterprises.
9	Multi-level marketing (MLM), time share company & plantation companies

Checkpoints

These are the points to be checked before the file is logged in

Parameter	What to Check	How to check
Recent enquiries/applications	Customer should not have applied for multiple unsecured loans in the last 3/6 months	• Check in Bank statement • Check in CIBIL report
Recent Loans	Customer should not have availed multiple loans in the last 12 months	• Check with customer • Check in Bank statement • Check in CIBIL report
ABB	Minimum ABB should be Rs 7,500	EOD balance should be Rs 10,000 or above on most of days
Bounce in last 3 months	There should not be any EMI bounces in last 3 months	• Check with customer • Check in Bank statement
Delinquency	Customer should not have major delinquencies on any loans in the past few years	• Check with customer • Check in CIBIL report
Banking Norms	• No: of debits/credits transactions ○ If Loan <=5 Lakhs – 2 transactions per month ○ If loan >5 Lakhs – 4 transactions per month • Inward bounces not more than higher of 3 or 2% • Vintage of the Bank account to be > 12 months	• Check in Bank statement • Check with Customer

Note:

- Ensure ALL the operative bank statements of customers are collected at the time of login
- Cross verify residence and office/shop address with provided document/OKYC/CKYC and confirm both the addresses with customer
- Follow the login checklist to ensure proper documentation & FTR